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DATE: 18-sept-08

Your reference No. :

Our Quotation No. : Q20080232

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	J8036754640	[80367546401] K4LCN-4board(4MW)	20	4 029,00	80 580,00	8
2	J8036754680	[80367546801] K4LCN-8board(8MW)	20	4 146,00	82 920,00	8
3	J51107403100	LCN I/Oadapter	20	372,00	7 440,00	8
4	J51401382100			Non available		
5	J51304421100	Relay Panel	2	397,00	794,00	8
				Total	EURO	171 734,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	171 734,00
				VAT 21%	EURO	
				Total	EURO	171 734,00

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

\* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.

\* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
Product Division